



neos

company profile



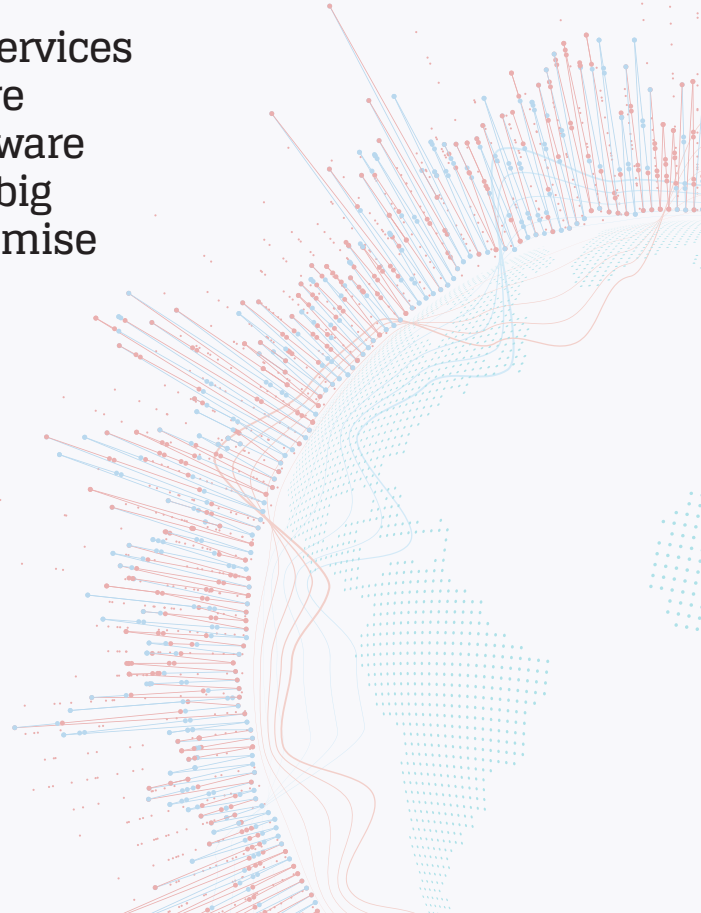
Neos.

Engineering tomorrows.

NEOS provides business solutions and services covering Cloud and system infrastructure integration, advanced analytics and software engineering, all based on relational and big data platforms in multicloud and on-premise environments.

Our solutions provide business improvement by implementing cutting-edge technologies, turning new technologies into real business value.

We enable business agility of all our clients using deep business expertise in financial services, telco and utility industries, and public sector.



Company name (per Commercial Register)	Neos Ltd. for information system design and development
Address	Ulica kneza Ljudevita Posavskog 31 HR-10000 Zagreb Croatia
Company registration number (MBS)	080440664
VAT registration number (OIB)	77018181695
Statutory body (authorized representatives)	Management board members/liquidators: Chairperson: Ivana Hatvalić Poljak Management Board members: Davorin Čapan, Dražen Marković, Mario Mrlić, Vanja Vlak Two Management Board members with joint representation
Telephone	+385 1 5555 600
E-mail	info@neos.hr, sales@neos.hr
Web	www.neos.hr
Foundation date	4 July 2002

Delivering winning solutions requires a deliberate strategy that takes into account all aspects of the business.

Our method, including the following array of services, remains successful across all business areas and industries.



We continuously monitor and evaluate new concepts and technologies so we can implement the best possible and sustainable solutions that maximize the value of each client's investment.





Data Analytics

Translate your data into actionable insights and convert knowledge into future opportunities.



Software Engineering

Custom-tailored business solutions that unlock your evolution and innovation.



Cloud & Infrastructure

Digital transformation of your business, enabling differentiation and competitive advantage.

AREAS OF
BUSINESS

Learn from your data to predict the future.



We believe that the key concept of data analytics is to understand not only the technology, but also the data itself.

By applying the theory and technology to practical systems, we enable organizations to obtain maximum value from their data.

DATA ENGINEERING

Whether using traditional ETL/ELT for loading relational databases or real time processing events from large streams of unstructured data, we will help you select and implement best practices and technologies as a foundation for a unified, reliable, flexible and secure data platform.

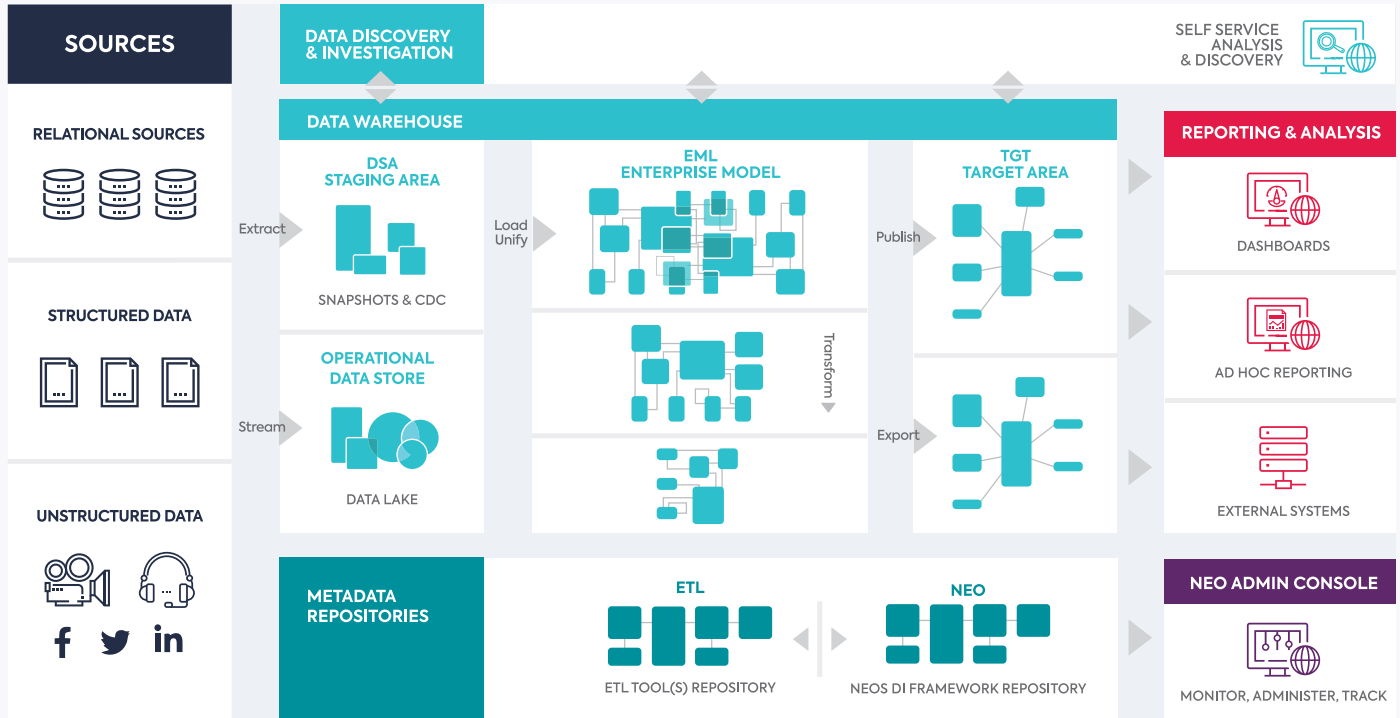
DATA ANALYTICS

By providing turn-key solutions ranging from domain-specific dashboards and key performance indicators to self-service data discovery platform, we enable your organization to become truly a data-driven one.

DATA SCIENCE

Leveraging advanced analytics, machine learning and artificial intelligence, we turn terabytes of your data into knowledge. Use our help in identifying business use cases, data preparation, selecting algorithms and statistical models, training, testing, and presenting results.

Transforming data into business value.



Reference Logical Architecture



Services

- Data Warehouse & Data Lakes

- Complex, Enterprise-Level DWH systems design and development
- Data Integration implementation services
- Industry-specific data models
- Data Governance, Data Quality
- Assessment/Health-check of existing DWH systems
- DI tool & repository migration services

- Advanced Analytics solutions

- Predictive systems based on machine learning (ML & AI)
- Graph based solutions – Social Network Analysis (SNA)
- Business solutions based on BigData technologies – Customer insight, Marketing, Risk, Fraud, etc.
- Integration to Enterprise IT landscape (security, separate environments, data integration, etc.)

- Business Intelligence solutions

- Enterprise reporting including predefined dashboards
- Self service data analysis
- Data visualization

- Oracle Financial Services Analytical Applications (OFSAA) implementation

- Profitability Management, Fund Transfer Pricing, Asset Liability Management, etc.

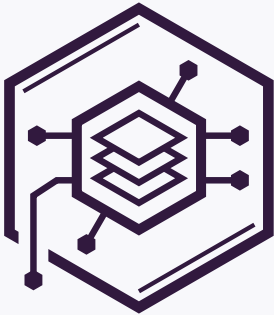
- Education

- Data Warehousing Concepts
- Oracle Data Integrator 12c for developers
- SQL and ETL optimization for DWH developers

Solutions

- Neos Data Integration (DI) Framework
- Neos Profitability Insight
- Financial Institutions Data model

We will find or a develop solution that makes sense for YOUR company.



Years of experience and numerous successfully delivered solutions in telco, finance and other industries enable us to provide a wide range of services.

From domain-specific business requirement analysis, through detailed design with modern and user-friendly UX to the selection and implementation of architecture and technologies, we are here to support you.

APPLICATION DEVELOPMENT

Based on your requirements and using their experience with complex solutions suitable for large enterprises, our front-end team will prepare pixel-perfect mockups with stunning design that contribute to the ultimate user journey. At the same time, our back-end team will design and build the core with availability, robustness and flexibility that support future growth at scale.

APPLICATION IMPLEMENTATION

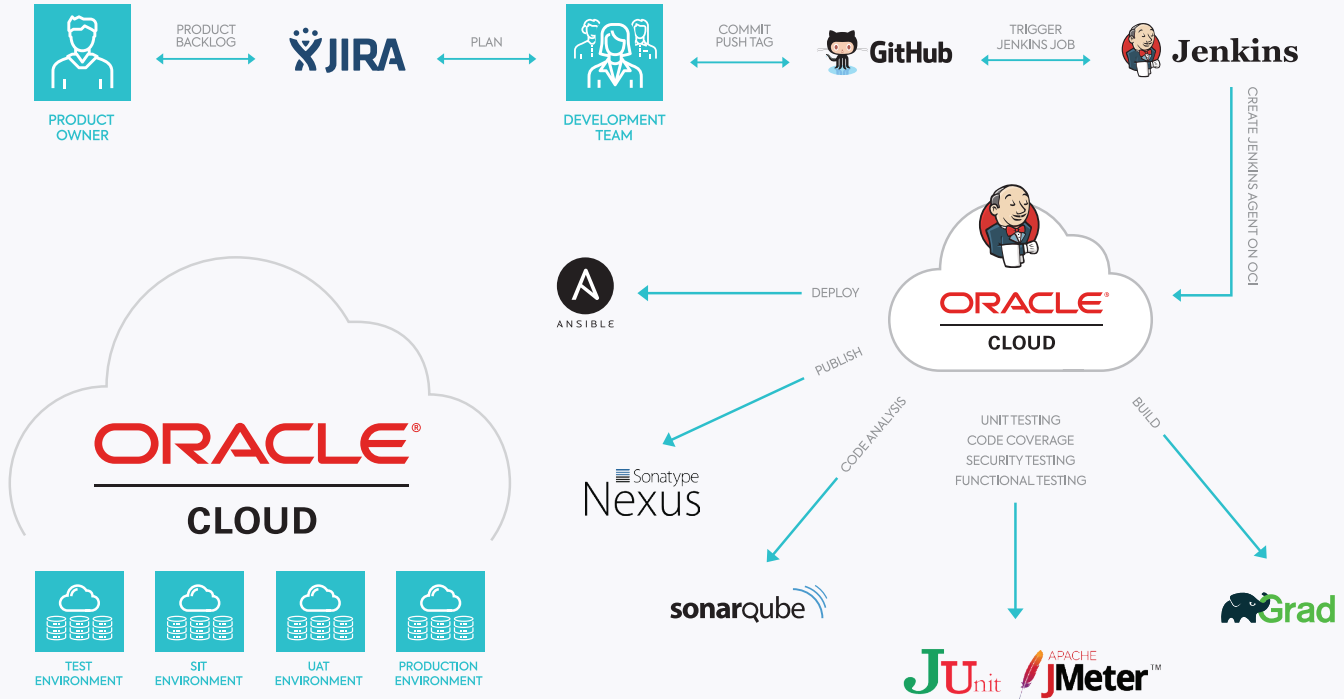
If an out-of-the-box SaaS solution best fits your organization, our consultants will assist with all technical and business aspects, ensuring a successful and customized implementation tailored to your requirements. Our experience stems from numerous implementations of modules related to profitability analytics, fund transfer pricing, procurement, order capture and management, customer journey and other business functions.

DEV OPS

It is time to make your development life cycle smart and short. We can help you design and implement a state-of-the-art DevOps platform for Cloud native application development utilising containers, microservices and rapid operations insight.

APPLICATIONS

Following the best industry practices in software development.



Reference Logical Development Environment

Services

- Project Management

- PMI methodology
- PMI certified experts

- Business Analysis

- Industry-specific expertise – Finance, Telco, Energy, FMCG
- Horizontal market expertise – Order Management, Tax Enforcement and fiscalization, CRM, HCM, Registry-Case management, etc.

- Software Architecture and Development

- Consulting
- Enterprise solutions

- DevOps

- Cloud-native solutions
- Dev platform establishment
- Environment implementation and configuration
- Worry-free deployment

- Education

- Methodology
- Platforms
- Frameworks
- SW Architecture & DevOps

Solutions

- CloudVane – Manage Multicloud cost and automate resources
- Neos TECS – Tax Enforcement Control System
- Customer journey
- Fraud management
- Order Capture

APPLICATIONS

Neos can move your business to cloud in weeks - not months.



Infrastructure is expensive. Staff needs time to adapt after you finally move on from that legacy software that was slowing your ambition.

Let us help you find the best and most cost-effective solution, whether it is on-premise, Cloud or hybrid.

CLOUD PLATFORMS

After we moved our own infrastructure to cloud years ago, and facilitated the journey to Cloud for dozens of clients, we have built our own methodology to help you choose the best combination and migration path. Once in cloud, use our Multicloud cost management and resource automation solution - CloudVane - to optimize your cloud costs.

DATA MANAGEMENT

We use a wide range of enterprise and open-source solutions. When it comes to Oracle, we possess unrivaled experience and certifications in architecture design, installation, maintenance and migration related to on-prem, Cloud or hybrid solutions. Our vast experience with appliances like Exadata, Exalytics and Big Data Appliance comes from using it in our R&D center.

MIGRATIONS & SUPPORT

No matter whether you chose hybrid, multi-cloud, or full lift-and-shift strategy, we will plan and execute the entire migration process. We'll be the guide on your Cloud journey, leaving you free to focus on using the new platform as a baseline for competitive advantage through faster time to market and the reduction of overall cost.

Services

Cloud solutions

- Oracle Cloud Infrastructure (OCI) and PaaS-based offerings
- Multicloud integration
 - Oracle Cloud, MS Azure/Office 365, Amazon AWS, Google Cloud
- Hybrid Cloud infrastructure
 - Best of both worlds combined – on-premise and cloud
- Move & Improve existing workloads to Cloud
- Support

Oracle Data Management

- DBA services
- High availability
- Disaster Recovery/Business Continuity

Oracle infrastructure installation, support and maintenance

- Oracle Field Delivery Partner (FDP)
 - Providing support for Oracle Engineered Systems and Appliances
- Oracle Hardware Installation Partner
 - Providing installation services for Oracle Engineered Systems and Appliances















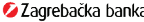












































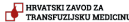











System infrastructure design, delivery and deploy

- Networking and Communication infrastructure
- Security (on-premise, Cloud and hybrid)
- Legacy systems optimization and consolidation

Solutions

Oracle hardware expertise

- Oracle Engineered Systems
 - Oracle Exadata Database Machine
 - Oracle Private Cloud Appliance (PCA)
 - Oracle Big Data Appliance (BDA)
- Oracle Appliances
 - Oracle Database Appliance (ODA)
 - Oracle ZFS Storage Appliance (ZFS)
 - Oracle Zero Data Loss Recovery Appliance (ZDLRA)

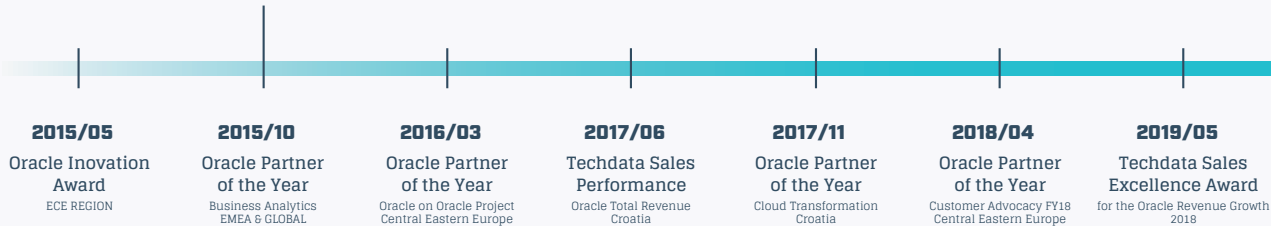
	 Data Analytics	 Software Engineering	 Cloud & Infrastructure
Financial Services	        	    	      
Telecom Industry	  	 	 
Utilities	 	 	 
Insurance	 	 	 
Public Sector	    	     	     
Other		    	    

Awards

Consistently among the first and top certified partners, Neos has won numerous awards over the years.



Long-term efforts, investment in knowledge and expertise in the field of Oracle technologies, as well as innovations and solutions developed by Neos have been recognized and acknowledged by the **Oracle Partner of the Year - Business Analytics Global & EMEA awards.**

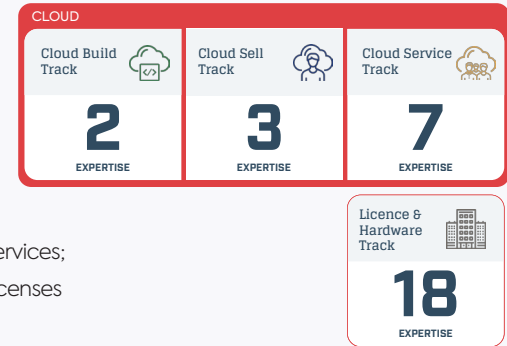


Oracle Partner

Neos has adopted all 4 Oracle PartnerNetwork tracks and is the leading Oracle partner in EU according to the number of expertise.

- **Cloud Build Track** – for Independent Software Vendors (ISV) and other partners that provide commercially available products and/or services built on or integrated with Oracle Cloud;
- **Cloud Sell Track** – for partners who resell Oracle Cloud products;
- **Cloud Service Track** – for partners who implement, deploy and manage Oracle Cloud services;
- **License & Hardware Track** – for partners who build, service or sell with Oracle software licenses or hardware products.

Oracle Expertise



Other Partnerships



Select partner for
Amazon Web Service



Partner & indirect reseller
for Azure Cloud Services



Sell partner for Google
Cloud Platform



Implementation Partner
for Data intelligence



neos

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We help our clients reach
new levels in business excellence.

BE **ONE** OF THEM.