



→ **neos**  
company profile



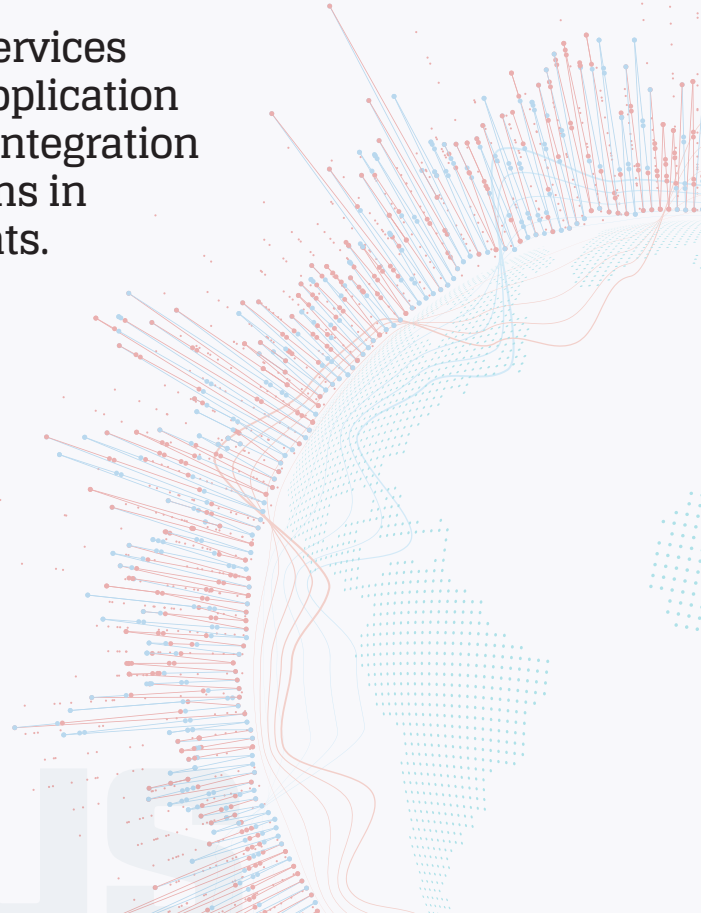
**Neos.**

Engineering tomorrows.

## Neos provides business solutions and services covering System Infrastructure, Rapid Application Development, Data Analytics and Cloud Integration based on relational and Big Data platforms in Multicloud and On-premise environments.

Our solutions provide business improvement by implementing Machine Learning, Predictive Analytics and other cutting-edge technologies turning new technologies into real business value.

Besides technology excellence, we have deep business expertise in Financial Services, Telco and Utility industries, and Public sector, which we successfully use in enabling business agility of our clients.



# ABOUT US

Company name (per Commercial Register)	<b>Neos d.o.o.</b> <b>information systems design and development</b>
Address	Ulica kneza Ljudevita Posavskog 31 HR-10000 Zagreb Croatia
Company registration number (MBS)	080440664
VAT registration number (OIB)	77018181695
Statutory body (authorized representatives)	Management board members/liquidators: Davorin Čapan, Dražen Marković, Mario Mrlić All representing the company solely and independently
Telephone	+385 1 5555 600
Fax	+385 1 5555 620
E-mail	info@neos.hr, sales@neos.hr
Web	www.neos.hr
Foundation date	4 July 2002

## Business

We have intimate knowledge of business requirements of companies operating in financial and telecommunication industries, as well as public sector regarding tax and finance. Specifically, we cover:

- profitability analysis
- risk management
- tax and fiscalization (B2C and B2B)
- business performance management
- business process management
- case management
- fraud management

## Technology

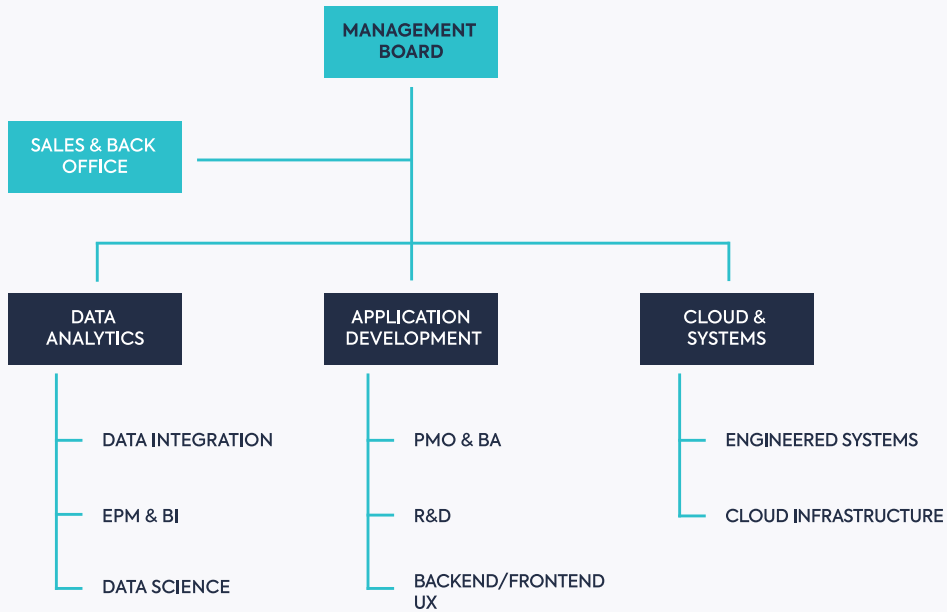
Technology is in direct relation to business. We are experts in supporting requirements of modern and agile business processes. We bridge technology and business in our line of business:

- **Advanced Analytics**
  - Business Intelligence
  - Predictive analytics and Machine learning
  - Data Integration and Data Warehousing
- **Application Development**
  - DevOps/SecOps
  - Project management
  - Enterprise solutions
- **Cloud and Systems**
  - Engineered systems
  - Multicloud solutions
  - Data management

## Nearshoring

Neos employs highly skilled experts with formal certificates and, even more importantly, extensive experience in working on local, regional and international projects in large enterprises.

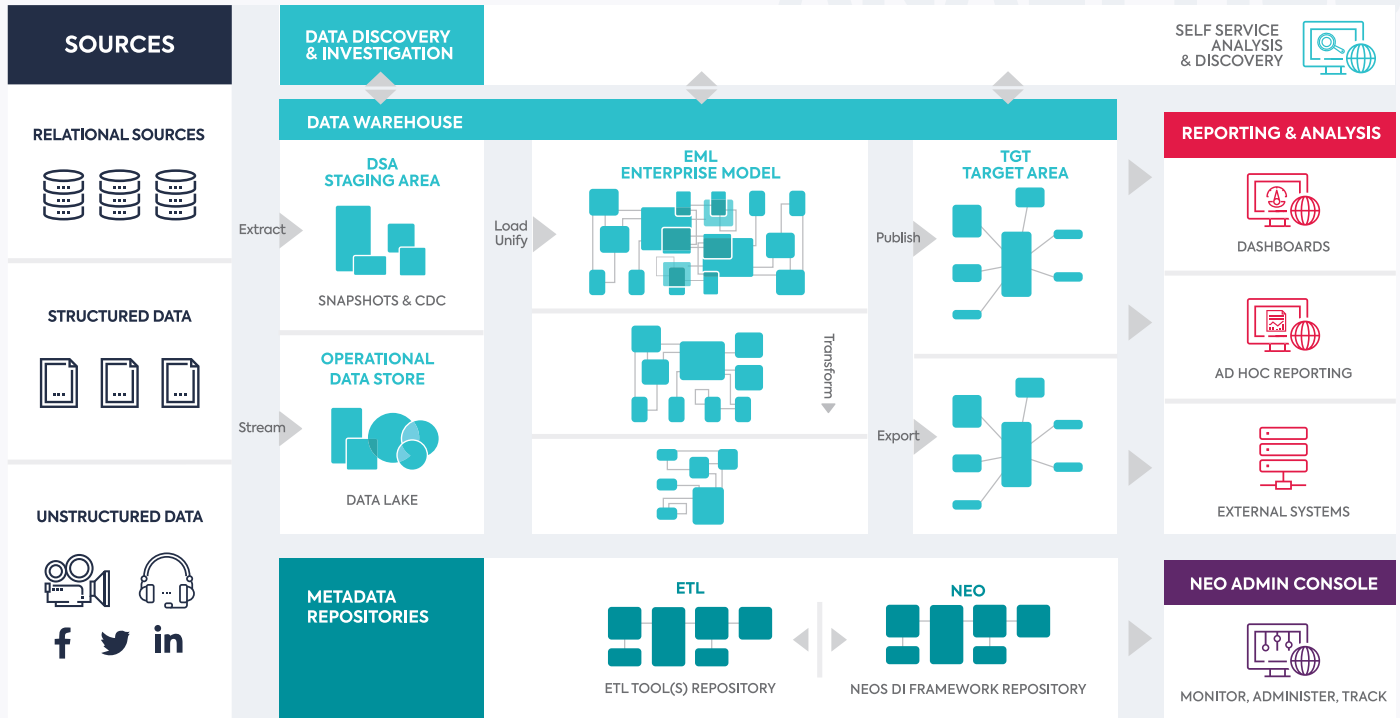
We have successfully carried out a multitude of complex projects for various clients and industries. Among them are some of the largest Croatian and European banks, telecommunication and other major international companies.



# We transform data into business value.

DATA ANALYTICS

Referential Logical Architecture



## Services

### - Data Warehouse systems

- Complex, Enterprise-Level DWH systems design and development
- Data Integration implementation services
- Industry-specific data models
- Data Governance, Data Quality
- Assessment/Health-check of existing DWH systems
- DI tool & repository migration services

### - Advanced Analytics solutions

- Predictive systems based on machine learning (ML & AI)
- Graph based solutions – Social Network Analysis (SNA)
- Business solutions based on BigData technologies – Customer insight, Marketing, Risk, Fraud, etc.
- Integration to Enterprise IT landscape (security, separate environments, data integration, etc.)

### - Business Intelligence solutions

- Enterprise reporting including predefined dashboards
- Self service data analysis
- Data visualization

### - Oracle Financial Services Analytical Applications (OFSAA) implementation

- Profitability Management, Fund Transfer Pricing, Asset Liability Management, etc.

### - Education

- Data Warehousing Concepts
- Oracle Data Integrator 12c for developers
- SQL and ETL optimization for DWH Developer

## Products

- Neos Data Integration (DI) Framework
- Neos Profitability Insight
- Financial Institutions Data model

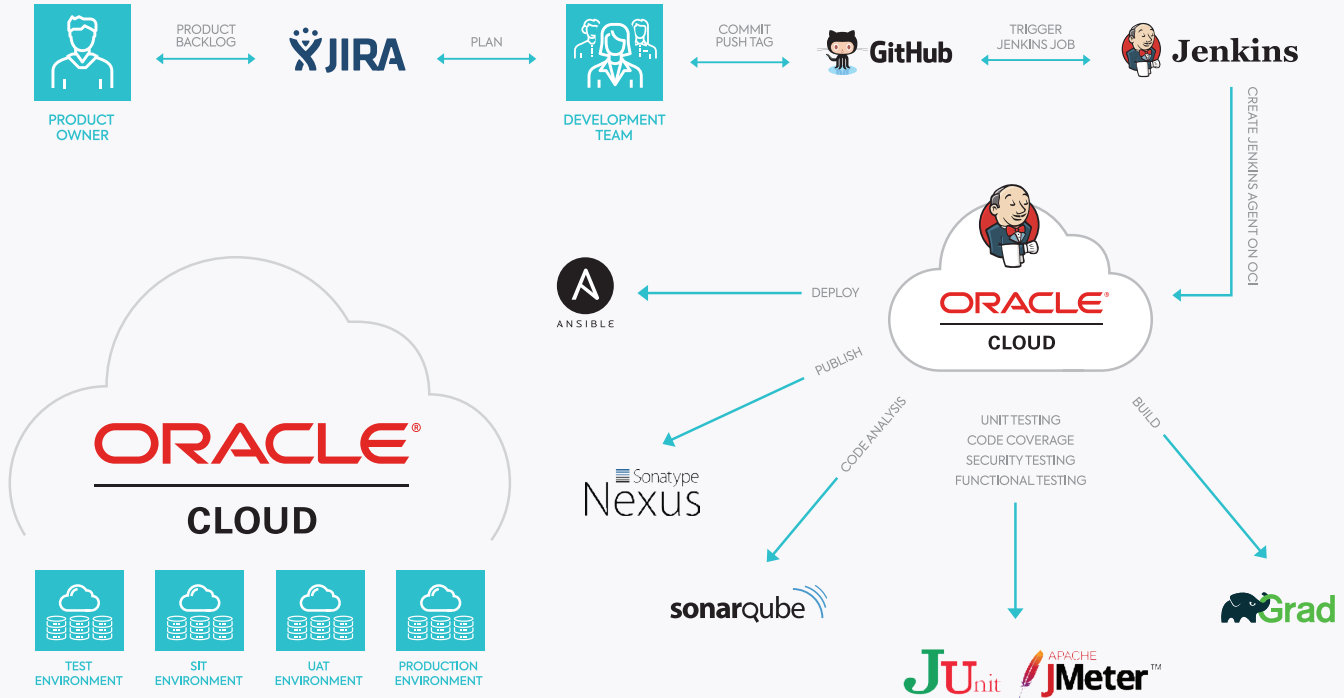
DATA  
ANALYTICS



	Advanced Analytics Machine learning, Graph based analysis	Data Warehouse systems	Business Intelligence systems	Neos DI Framework	Education Advanced Analytics, Prediction Modelling, Data Integration, Neos Products	NEOS Profitability Insight	OFSAA Oracle Financial Services Analytical Applications
Financial Services							
Telecom Industry							
Utilities							
Insurance							

# We follow best industry practices in software development.

Referential Logical Development Environment



## Services

### - Project Management

- PMI methodology
- PMI certified experts

### - Business Analysis

- Industry-specific expertise – Finance, Telco, Energy, FMCG
- Horizontal market expertise – Order Management, Tax Enforcement and fiscalization, CRM, HCM, Registry-Case management, etc.

### - Software Architecture and Development

- Consulting
- Enterprise solutions

### - DevOps

- Cloud-native solutions
- Dev platform establishment
- Environment implementation and configuration
- Worry-free deployment

### - Education

- Methodology
- Platforms
- Frameworks
- SW Architecture & DevOps

## Products

- CloudVane – Govern, analyze and manage Multicloud
- Neos TECS – Tax Enforcement Control System
- Customer journey
- Fraud management

	Business analysis Order management, CRM, Case Management, etc	Software Architecture Consulting, Education	Software Development JEE, JS, Spring, Microservices	Cloud SW Development Lift & Shift, Cloud native	DevOps Consulting, Configuration
Financial Services					
Telecom Industry					
Utilities					
FMCG					
Public Sector					

APPLICATION DEVELOPMENT REFERENCES

## Our expertise with multicloud, hybrid and on-premise platforms provides best business support for each specific client scenario.

### Cloud solutions

- Oracle Cloud Infrastructure (OCI) and PaaS-based offerings
- Multicloud integration
  - Oracle Cloud, MS Azure/Office 365, Amazon AWS
- Hybrid Cloud infrastructure
  - Best of both worlds combined – on-premise and cloud
- Move & Improve existing workloads to cloud
- Support

### Oracle Data Management

- DBA services
- High availability
- Disaster Recovery/Business Continuity

### Oracle infrastructure installation, support and maintenance

- Oracle Field Delivery Partner (FDP)
  - Providing support for Oracle Engineered Systems and Appliances
- Oracle Hardware Installation Partner
  - Providing installation services for Oracle Engineered Systems and Appliances

### System infrastructure design, delivery and deploy

- Networking and Communication infrastructure
- Security (on-premise, cloud and hybrid)
- Legacy systems optimization and consolidation

### Oracle hardware expertise

- Oracle Engineered Systems
  - Oracle Exadata Database Machine
  - Oracle Private Cloud Appliance (PCA)
  - Oracle Big Data Appliance (BDA)
- Oracle Appliances
  - Oracle Database Appliance (ODA)
  - Oracle ZFS Storage Appliance (ZFS)
  - Oracle Zero Data Loss Recovery Appliance (ZDLRA)

	Oracle HW Exadata, Exdlitics, ODA, BDA, PCA, ZFS	Oracle Data Management (RDBMS,RAC,HA,DR)	Oracle MW & Virtualization (Weblogic, Oracle VM, Linux, OFM)	Big Data Platform (Cloudera, BDA, BD in Cloud)	Cloud Services OCI Multi-Cloud OCI + AWS, Azure
Financial Services	  	  	  		
Telecom Industry					
Utilities		 			 
FMCG					
Public Sector		  	 		 

REFERENCES  
CLOUD AND SYSTEMS

## Awards

- **Oracle Excellence Award 2015 Specialized Partner of the Year: Business Analytics – Global, San Francisco, 2015**
- Oracle Excellence Award 2015 Specialized Partner of the Year: Business Analytics – EMEA, San Francisco, 2015
- Oracle Innovation Award for Big Data & Analytics in ECE region, Prague, 2015
- Oracle on Oracle Project: ECE region, Krakow, 2016
- Oracle Cloud Transformation Partner of the year 2017., Čatež, 2017
- Oracle Partner of the Year, Customer Advocacy – Joint Winner, FY18 CEE, Bucharest, 2017



# AWARDS

## Neos is Oracle Platinum Partner with credentials

- Oracle Field Delivery Partner
- Oracle Hardware Installation Partner

## Oracle specializations

- Oracle Autonomous Database
- Oracle Business Analytics Cloud Platform
- Oracle Data Integration Cloud Platform
- Oracle Cloud Infrastructure
- Oracle Exadata Database Machine
- Oracle Database Appliance
- Oracle Database 11g Data Warehousing
- Oracle Database 12c
- Oracle Real Application Clusters 12c
- Oracle Big Data
- Communications
- Financial Services
- Public Sector
- Java Platform – Standard Edition 7
- Oracle Application Development Framework 12c
- Oracle Business Intelligence Foundation Suite 11g
- Oracle Data Integration 11g
- Oracle WebLogic Server 12c
- Oracle Linux 6
- Oracle Solaris 11

ORACLE PARTNERSHIP  
AND CREDENTIALS



Additional Oracle credentials such as Resell Rights for Oracle Engineered systems and Demonstration Services for Business Intelligence Cloud Service enable us to provide our clients with best-fit services and solutions. To complete the picture, we are also Cloudera, IBM and Microsoft partner.

**Neos products are certified for industry standard implementation platforms and infrastructure. They carry Oracle Exastack Ready compliance certificates:**

Oracle Exadata Ready, Oracle Exalytics Ready, Oracle Database Appliance Ready, Oracle Big Data Appliance Ready, Virtual Compute Appliance Ready, Oracle Database Ready, Oracle Linux Ready, Oracle VM Ready, Oracle Exalogic Ready, Oracle WebLogic Ready, Oracle Solaris Ready, Oracle SuperCluster Ready

**ORACLE** Platinum Partner



ORACLE  
PARTNERSHIP  
AND CREDENTIALS



# neos

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Helping our clients reach  
new levels in business excellence.

BE **ONE** OF THEM.